

The [PYA Revenue Recharge webinar series](#) shares ways health systems and providers can identify revenue opportunities, leading to a more sustainable and visionary future for the enterprise and better healthcare for patients.

PYA is pleased to share key takeaways from the [fourth Revenue Recharge webinar, "Medicare Advantage,"](#) held June 13, 2024.

MEDICARE ADVANTAGE OPPORTUNITIES

PYA has compiled a list of Medicare Advantage (MA) revenue opportunities that healthcare provider organizations should consider. These include but are not limited to:

Monitor your contract yields by MA payer

- Use reporting tools to identify any dilution of MA net revenue.
- Review and amend language to preclude unknown provisions affecting expected contract reimbursement.
- Keep up with current and future changes to Medicare rates.

Know your MA payer policies that impact reimbursement

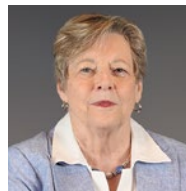
- 340B hospitals (final ruling issued in November 2023)
- Prior authorizations
- 2-Midnight Rule

Seek value-based arrangements as a supplemental revenue source

- Quality-Based | Star ratings
- Operations-Based | Care management fees
- Population-Based | Total cost of care

For assistance with revenue management and strategies or any other area related to healthcare operations, strategy and transactions, or valuation, contact one of our presenters below.

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MARK YOUR CALENDAR

Make plans to attend Episode 5 of [PYA Revenue Recharge](#) on **July 11** on the topic of Payer Disputes.