

The [PYA Revenue Recharge webinar series](#) shares ways health systems and providers can identify revenue opportunities, leading to a more sustainable and visionary future for the enterprise and better healthcare for patients.

PYA is pleased to share key takeaways from the [third Revenue Recharge webinar, "Managed Care Contracting,"](#) held May 2, 2024.

## MANAGED CARE OPPORTUNITIES

*PYA has compiled a list of Managed Care Opportunities that healthcare provider organizations should consider. These include but are not limited to:*

Understand internal **payer relativities** and where you are positioned in the **market**.

Identify expected vs. actual **reimbursement gaps** that decrease contract yield by service.

Develop robust **analytical analysis** of payer reimbursement proposals.

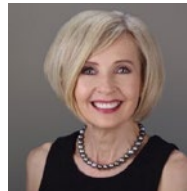
Create strategies for engaging with payers based on **aligned incentives**.

**Monitor contract performance** and address reimbursement issues promptly.

**Optimize contract performance** with billing accuracy, collection strategies and strategic pricing.

For assistance with revenue management and strategies or any other area related to healthcare operations, strategy and transactions, or valuation, contact one of our presenters below.

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## MARK YOUR CALENDAR

Make plans to attend Episode 4 of [PYA Revenue Recharge June 6](#) on the topic of [Medicare Advantage](#).