

The *PYA Revenue Recharge* webinar series shares ways health systems and providers can identify revenue opportunities, leading to a more sustainable and visionary future for the enterprise and better healthcare for patients.

PYA is pleased to share key takeaways from the *first Revenue Recharge* webinar, “Front and Middle Revenue Cycle Improvement,” held February 22, 2024.

NET REVENUE DIAGNOSTIC OPPORTUNITIES

PYA has compiled a list of Net Revenue Diagnostic Opportunities that healthcare provider organizations should consider. These include but are not limited to:

Front & Middle Revenue Cycle	Yes	No
Hire the right people. Is your staff confident in themselves and empowered by leadership to request due payment?		
Develop robust eligibility verification process. Is eligibility verified and required prior authorization obtained in advance of the appointment?		
Implement point-of-service (POS) collection procedures. Do you monitor your POS collection rate to identify areas of additional revenue capture?		
Consistently review charge description master (CDM) & fee schedules. Is your CDM reviewed regularly to incorporate annual updates and regulatory changes?		
Audit for appropriate charge capture and code assignments. Is charge capture reconciliation performed, especially to confirm capture of outside charges; and are you monitoring for accurate code assignment?		

For assistance with revenue management and strategies or any other area related to healthcare operations, strategy and transactions, or valuation, contact one of our presenters below.

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MARK YOUR CALENDAR

Make plans to attend Episode 2 of *PYA Revenue Recharge* **March 28** on the topic of *Back-End Revenue Cycle*.